

**Annual Reports for the year 2015-2016 from the Council Officers of  
The Insurance Institute of Northampton**

**President of The Insurance Institute of Northampton**

I have thoroughly enjoyed my year as President and I know the Insurance Institute of Northampton is in great hands going forward. I will continue to serve "at the pleasure of the incoming President"

As President you are invited to several dinners at other Local Institutes and these are on the whole most enjoyable events and I have been lucky to attend them around the country. However, the success of this year has only been possible due to the hard work undertaken by the "unsung heroes" the Council Members and I would like to express my personal thanks to them for all their help over the past 12 months. Those Council members give up a lot of their personal time to ensure that we as a local Institute continue to deliver excellent CPD events, have a well supported annual dinner, organise a place for our members to sit examinations locally, ensure our finances are in order, arrange social events and much more.

I was particularly pleased that Chris Buesnel was recognised at national level and awarded a Distinguished Service Award in recognition of the many years of service he has given the Northampton Institute

Unfortunately, due to other commitments, two members of Council have had to stand down and will no longer be regularly involved.

I would like to thank both Jo Dolby and Paul Muncey for their longstanding involvement on Council and all the tireless work they have put in over the years in support of our local Institute.

I hope we will see them at social events in the coming years and of course at the annual dinner.

We would be pleased to hear from any Members who may be interested in getting more involved with the local Institute in any capacity.

Attached is full list of the events and meetings I have attended over the past 12 months and other Officer reports.

**Neil Hoppitt**  
**Dip CII MInstLM AIIRSM**  
**neil.hoppitt@bluefingroup.co.uk**

**List of President's Meetings 2015/2016**

14/04/2016	NII AGM & QUIZ	NORTHAMPTON
20/04/2015	BEDFORD & MK LEARNING & DEVELOPMENT CONFERENCE	MK
05/05/2015	LUNCTIME CPD EVENT	NORTHAMPTON
12/05/2015	COUNCIL	NORTHAMPTON
20/05/2015	CII NETWORK CONFERENCE	LONDON
02/06/2016	LUNCHTIME CPD EVENT	NORTHAMPTON
11/06/2015	SOCIAL EVENT - NII GOLF DAY	NORTHAMPTON
16/06/2015	COUNCIL MEETING	NORTHAMPTON
01/07/2015	SOCIAL EVENT – BREWERY VISIT	NORTHAMPTON
20/07/2015	EAST MIDLANDS REGIONAL FORUM	OAKHAM
08/09/2015	COUNCIL MEETING	NORTHAMPTON
15/09/2015	LUNCHTIME CPD EVENT	NORTHAMPTON
01/10/2015	LUNCHTIME CPD EVENT	NORTHAMPTON
02/10/2015	NII ANNUAL DINNER	NORTHAMPTON
13/10/2015	COUNCIL MEETING	NORTHAMPTON
20/10/2015	UNIVERSITY OF N'PTON EMPLOYABILITY FAIR	NORTHAMPTON
23/10/2015	LINCOLN CII DINNER	LINCOLN
06/11/2015	LEICESTER CII DINNER	LEICESTER
10/11/2015	COUNCIL MEETING	NORTHAMPTON
17/11/2015	EAST MIDLANDS REGIONAL FORUM	OAKHAM
18/11/2015	LUNCHTIME CPD EVENT	NORTHAMPTON
11/12/2015	CAMBRIDGE CII DINNER	CAMBRIDGE
15/12/2015	COUNCIL MEETING	NORTHAMPTON
05/01/2016	COUNCIL MEETING	NORTHAMPTON
21/01/2016	MEETING WITH AMM RE 2016 DEVELOPMENT PLAN	NORTHAMPTON

**List of President's Meetings 2015/2016 (cont'd)**

22/01/2016	NOTTINGHAM CII DINNER	NOTTINGHAM
05/02/2016	PETERBOROUGH CII DINNER	PETERBOROUGH
09/02/2016	COUNCIL MEETING	NORTHAMPTON
16/02/2016	LUNCHTIME CPD EVENT	NORTHAMPTON
26/02/2016	BEDFORD & MK CII DINNER	MILTON KEYNES
08/03/2016	COUNCIL MEETING	NORTHAMPTON
15/03/2016	LUNCHTIME CPD EVENT	NORTHAMPTON
15/03/2016	EAST MIDLANDS REGIONAL FORUM	OAKHAM
17/03/2016	SOCIAL EVENT - COMEDY NIGHT	NORTHAMPTON
18/03/2016	STRATFORD-ON-AVON CII DINNER	LEAMINGTON SPA
14/04/2016	NII AGM & QUIZ	NORTHAMPTON

**Proposed Officers for The Insurance Institute of Northampton for the year 2016/2017**

President – Peter Robinson ACII

Deputy President - Vacant

Treasurer - Tom Hall BA (Hons) ACII

Training Officer - Chris Buesnel MBA FCII FCILA FUEDI-ELAE

Secretary – Vacant

Dinner Secretary - Zena Gregory Dip CII

Education Secretary - John Tasker

Membership Secretary - Chloe Nickless Dip CII

Public Relations Officer - Tom Hall BA (Hons) ACII

Insurance Charities Officer - Kevin White

Website Officer - Chloe Nickless Dip CII

Young Members Officer – Sian Eaglestone

General Council Members:

Samantha Adams Dip CII  
Joe Considine ACII  
Mike Edwards ACII ACIARB  
Bill Fountain  
Ollie Burns  
Simon Drysdale

## **Officer Reports**

### **Treasurer's Report**

A copy of the Accounts Summary and Income & Expenditure Account for the last year end are attached for your reference.

Our current balance (as at 5<sup>th</sup> April 2016) stands at £9,348.28.

**Tom Hall BA (Hons) ACII**  
**TWH@hallsdale.co.uk**

### **Membership Secretary**

Over the past year as Membership Secretary I have endeavoured to welcome new members to the Northampton Institute via email, in an attempt to encourage support for our lunch time lectures and events and also to ensure all new members are aware of what their local institute has to offer. Over the next year I aim to encourage more members to engage with us via email as I feel many miss out on the CPD and social events which we advertise via email. I have drafted a letter which is to be sent out centrally to all Northampton Institute members who have not registered their email address with us in the hope that a large percentage will register their details in order that they can benefit from further communication from Northampton Institute.

At present, as of the end of February 2015, there are currently 862 members within the Northampton CII. 565 of these are ordinary members, with 161 qualified at Cert CII level, 29 at DIP CII level, 91 at ACII level and 13 at FCII level. Membership has increased overall by 28 members since March 2015.

**Chloe Nickless BA (Hons) DIP CII Cert CILA**  
**chloe.nickless@crawco.co.uk**

### **Website Officer**

Over the past year as Website Officer, I have helped create a new website for the Northampton Institute which was launched in September 2015. This replaces the old website, which was outdated. We have also introduced links on the website to our social media sites, Twitter, Facebook and Linked In, I have endeavoured to ensure all the up and coming events are noted on the website and that we post regular news articles. All news article ideas from fellow members of Council and the wider Institute are always gratefully received.

Over the next year I would like to ensure more regular news articles are posted on the website and that we use the site more for booking our CPD and social events including taking payment via BACs. There has also been some suggestion of allowing links to job advertisements provided by a third party company. I am keen to generate more interest in the website and encourage members to use this as much as possible. The more relevant and interesting material we have on here, the more interest we are likely to generate.

**Chloe Nickless BA (Hons) DIP CII Cert CILA**  
**chloe.nickless@crawco.co.uk**

### **Charity Officer**

This year we have focused our fund raising efforts for “The Insurance Charities” and our charity donations for the past year totalled £3,817.

We continue to provide local liaison and support to any individuals seeking support from The Insurance Charities.

We received no new cases or existing cases to review this year.

If you are aware of anyone who may need our assistance please contact Kevin White or any many of the local Institute Council

**Kevin White, ACII**

**kevin\_white@nfumutual.co.uk**

### **Dinner Secretary**

The 2015 Annual Dinner was held at a new venue, the Marriott Hotel in Northampton. The event was such a success, that we can confirm that this year’s dinner will again be held there.

As always, the evening was used to raise funds for charity. In 2015 we focussed solely on the Insurance Charities and we raised the sum of £817.60

The event wouldn’t be a success without the support of all those who attend. In 2015 130 people attended the dinner and it was good to see new faces there as well as the faithful regulars whose support is so much appreciated. Thank you to everyone who came along. I would also like to record my thanks to those companies who sponsored the event: Burgoynes, Hawkins, Bluefin, Crawfords, Fusion, Markel and Vizion. It’s not an exaggeration to say that the dinner couldn’t go ahead without them.

If you couldn’t come to last year’s dinner, (or even if you did) then please put Friday 7<sup>th</sup> October in your Diaries for this year. The invitations will be appearing in your inboxes shortly.

I look forward to seeing you all there.

**Zena Gregory Dip CII**

**Zena\_gregory@nfumutual.co.uk**

## **Training Officer**

### **Education Programme 2015/2016 Northampton CII**

The programme of educational events organised during the 2015/2016 presidential year were as follows:-

#### **14<sup>th</sup> April 2015 – Lunchtime meeting –**

Credit Insurance presented by Stuart Grice head of Bluefin Trade Credit – attendees 18

#### **5<sup>th</sup> May 2015 – Lunchtime meeting –**

Cyber Risks presented by Rachel Shoer – AIG – attendees 30

#### **2<sup>nd</sup> June 2015 – Lunchtime meeting –**

Renewable Energy – presented by Mike Poyntz, NFUM – attendees 24

#### **15<sup>th</sup> September 2015 – Lunchtime meeting –**

Insurance Bill – Impact for Brokers presented by James Thompson and Laura Bee of Mills and Reeves – attendees 40

#### **13<sup>th</sup> October 2015 – Lunchtime meeting –**

Understanding Wills, Probate and Lasting Powers of Attorney – Steven Oliver – The Will Company – attendees 30

#### **18<sup>th</sup> November 2015 – Lunchtime meeting –**

Vicarious Liability – Chris Gough Mills and Reeves – attendees 43

#### **1<sup>st</sup> December 2015 – Morning workshop –**

Overcoming nerves – becoming a confident speaker – Megan Tanner – Sure Speech attendees by 18

#### **19<sup>th</sup> January 2016 – Lunchtime meeting –**

Pension Freedom – Where are we now – Vince Smith Hughes of Prudential – attendees by 32

#### **1<sup>st</sup> February 2016 – Lunchtime meeting –**

CII Exam structure – Dianne Shackleton CII – attendees 20

#### **16<sup>th</sup> February 2016 – Lunchtime meeting –**

Financial Loss – Martin Gabittass Questgates – attendees 40

#### **15<sup>th</sup> March 16 – Lunchtime meeting –**

European Data Protection – A New Dawn – David Parker Crawford's Privacy Manager – attendees 20

We are already advanced with our programme for the 2016/2017 Presidential year.

Further details will be circulated in due course.

The first meeting is however a workshop 26 April 2016 being presented by Melissa Kidd of Motem on the subject of 'Extraordinary Client Services'.

That is followed by a lunchtime learning meeting 10<sup>th</sup> May 2016 presented by Geoff Heasman on the subject of 'Donaghue –v- Stevenson – what the law text books didn't tell you'.

Thank you to all members and colleagues for their support of our lecture programme.

We are happy to welcome any ideas for future events.

Please email [chris.buesnel@crawco.co.uk](mailto:chris.buesnel@crawco.co.uk) if there is any particular subject you would like to see covered by our programme. We will attempt to accommodate Members requirements.

**Chris Buesnel MBA FCII FCILA FUEDI-ELAE**  
[chris.buesnel@crawco.uk](mailto:chris.buesnel@crawco.uk)

### **Public Relations Officer**

This year Simon Drysdale spoke on Radio Northampton on whiplash, speeding fines and effect on insurance premiums and material facts.

Tom Hall spoke on Radio Northampton about crime statistics in Northampton and Insurance, and a broad ranging one hour open phone in session on the Kelen Blaby lunchtime show.

**Tom Hall BA (Hons) ACII**  
[TWH@hallsdale.co.uk](mailto:TWH@hallsdale.co.uk)

### **Education Secretary**

The Education Secretary is a means by which the Chartered Insurance Institute is able to deliver their educational initiatives locally, including the Discover Risk campaign in schools and colleges, and of course, the preparation and management of a local examination centre. The post also channels queries from representatives of local financial services businesses and / or the individuals themselves who are seeking a point of reference with the CII centrally.

The Examination Centre continues to share facilities with other professional establishments like CIMA and the University of Northampton. While voluntary Invigilators from our industry have been crucial to the running of the examination sessions historically, with less people working locally to the centre and the need for multi gender support, it had been difficult to obtain invigilators to meet the regulatory standard set by CII. The current examination centre is able to provide our invigilation requirements including the often last minute request for additional rooms and/or extra time where the invigilators must stay on in support of reasonable adjustment candidates. Increasingly examinations are becoming more coursework assessment based lessening the number of candidates attending formal



examinations. There are also 'on line' centres for certain examinations and we continue to strive to hold these sessions locally.

To those who have just sat their written examinations this week I wish you all good grades and completion of this step towards your qualifications. Please also take the opportunity to feedback to me your thoughts about the existing examination venue and what you would like to see for the future.

**John Tasker**

**[john.tasker@towergate.co.uk](mailto:john.tasker@towergate.co.uk)**