



President's Round Up – Mark Longford

If you don't ask.....!!

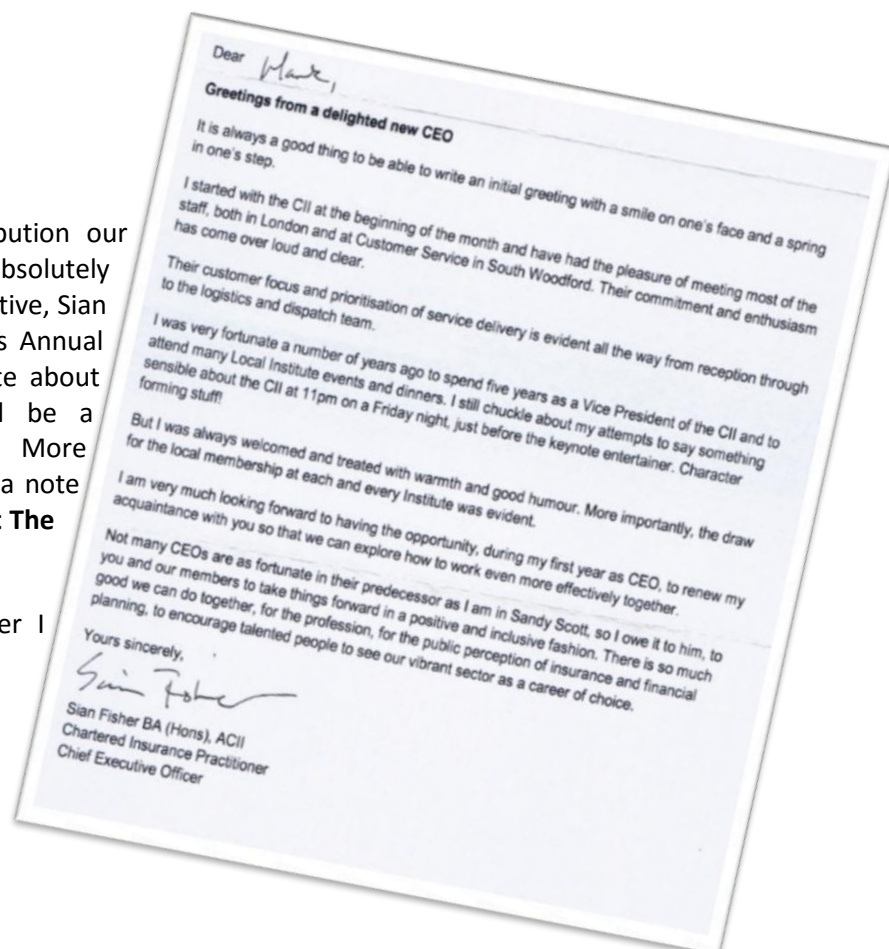
Many of our readers are enjoying half term and it feels a little like that for me as we complete the bulk of the year's tasks and prepare for the AGM.

At our last Council meeting, the three teams submitted questions that would help them to tailor their work next year. I have been working with Victoria and we now have the pilot Survey Monkey Questionnaire that will be emailed to all members in the next few weeks. As with any project of this kind, the key is to ask the questions which will solicit information that can be understood and acted upon.

We will be asking a cross section of Council, 2020 and Company Champions to respond to a pilot in the next few days so that we can refine the final question set. If you receive a copy, please do respond (it will only take a few minutes) and we will then issue the first IIS Questionnaire. The results will form the basis of our delivery plan for Richard and his new team to take forward.

Last week I wrote about the contribution our female members are making. I'm absolutely delighted that the CII's new Chief Executive, Sian Fisher, has put the date of next year's Annual Dinner in her diary. Sian is passionate about Inclusion and Diversity so this will be a tremendous opportunity for Sussex. More details soon but for now please make a note of the date, **Friday 27th January 2017 at The Grand Hotel, Brighton.**

Meanwhile, here is a copy of a letter I received from Sian.





Secretary's Soundbites ('Susan's Stamp!')



We love our Company Champions!



Full of enthusiasm and ideas, spreading the word about IIS at work by talking to colleagues and displaying posters.....They're doing a great job and we love them!

Has *your* firm got a 'Champ' yet? If not, could this be



?

Don't miss out on this great chance to get the best from IIS and what it can offer you, your colleagues and employer.



We're always keen to welcome more Champs and work closely with as many firms as possible throughout Sussex, so if you're interested or would like any further information, please contact our Company Champions' Coordinator, Pauline Zahoui, at:

zahoui@ntlworld.com

Tuesday evening saw the second of our Champs meetings. Thanks Pauline for leading this and for all your hard work behind the scenes to make Champs run so smoothly.

This session focused mainly on our current and forthcoming events programme and as before, it was a lively discussion with lots of ideas and energy.



Our Champs are all set to promote the events that have been arranged to date, and Nigel's downloadable pdf posters are proving very successful. By popular request from the meeting, Nigel has since added a facility to print these in A5 as well as A4 format.

Just visit the Company Champions section of our website and if you prefer A5, select the landscape print option and two pages per sheet. The posters are freely available for anyone to download and display – the more the merrier and you don't even need to be a Champ. Keep watching our website for further additions to the range!

So many varied suggestions were put forward for future CPD and social events that Pauline could barely write them down fast enough! I'm really glad we asked the Champs as they came up with some exciting fresh ideas and know what will appeal to their work colleagues. Plenty for Programme team to discuss at our next meeting and see what we can add to the Planner.



'Business Property Relief to make Inheritance Tax (IHT) Planning easy' was the subject of Russell Fryer's seminar for our PFS members on Wednesday. Russell, Client Services Director of Kuber Ventures, gave us an extremely interesting and informative insight into this rapidly growing advice area, which includes AIM portfolios, asset backed companies and Enterprise Investment Schemes.

We appreciated the clarity of Russell's presentation, and the relaxed atmosphere encouraged a good variety of questions and answers for more in-depth knowledge of this specialist subject. The timing was particularly opportune for those of our audience who are intending to add Business Property Relief to their range of client services shortly.

And finally.....(!) We ran two popular guided historical walks of Lewes last August, which featured in The Network's latest edition. The article went on to say:

"The town boasts the oldest open-air swimming pool in the country. Indeed, one of its traditions is that it is open to naturists on one day each year. A lady in our first party was heard to ask when the next date would be. Enquiries are still continuing to disclose her identity!"

Simply Sussex

16 February 2016

No.40

It transpires that the organiser of this annual skinny dipping event is a Sussex CII member and he would be happy to update the still unidentified lady and indeed anyone else who might be interested. I loathe cold water for anything other than drinking so will pass on this opportunity. However if anyone else is hardier and keen to know more, please tell me and I'll put you in touch!

Best wishes.



www.sussexcii.org.uk



@sussex_cii



Sussex CII (IIS)





February	March	April	May
<i>AMM Review date tba</i>	<i>possible extra talk & Prog team mtg dates tba</i>		<i>CSR Fraud talk? May or June</i>
1 Mo	1 Tu 2xNetworking SS	1 Fr	1 Su
2 Tu Info gathering skills SS	2 We	2 Sa	2 Mo May Bank Holiday
3 We PFS Officers' Conf/Jt mtg	3 Th Council reports deadline	3 Su	3 Tu
4 Th PFS Officers' Conf	4 Fr	4 Mo	4 We
5 Fr	5 Sa	5 Tu Eastbourne Pier fire AF	5 Th
6 Sa	6 Su	6 We	6 Fr
7 Su	7 Mo	7 Th	7 Sa
8 Mo	8 Tu	8 Fr	8 Su
9 Tu Company Champs PZ	9 We Jt Conf mtg PB/SS/ Jones	9 Sa	9 Mo
10 We FS CPD talk SS	10 Th Kent Conference	10 Su	10 Tu
11 Th	11 Fr STRATEGY GROUP J	11 Mo CII Written Exams	11 We
12 Fr	12 Sa	12 Tu CII Written & PFS Q2	12 Th
13 Sa	13 Su	13 We CII Written Exams	13 Fr
14 Su	14 Mo	14 Th	14 Sa
15 Mo	15 Tu	15 Fr	15 Su
16 Tu	16 We	16 Sa	16 Mo
17 We	17 Th COUNCIL ML	17 Su	17 Tu
18 Th	18 Fr	18 Mo	18 We CII NC2016
19 Fr	19 Sa	19 Tu	19 Th Jt Network Event Btn U
20 Sa	20 Su	20 We	20 Fr
21 Su	21 Mo	21 Th Structural defects PB	21 Sa
22 Mo	22 Tu	22 Fr	22 Su
23 Tu	23 We	23 Sa	23 Mo
24 We	24 Th	24 Su	24 Tu
25 Th	25 Fr Good Friday	25 Mo	25 We
26 Fr Review IIS H&S policy (SS)	26 Sa	26 Tu	26 Th
27 Sa	27 Su	27 We AGM/Awards Evening	27 Fr
28 Su	28 Mo Easter Monday	28 Th	28 Sa
29 Mo	29 Tu	29 Fr	29 Su
	30 We	30 Sa	30 Mo Spring Bank Holiday
	31 Th	Network News deadline 2 May	31 Tu