

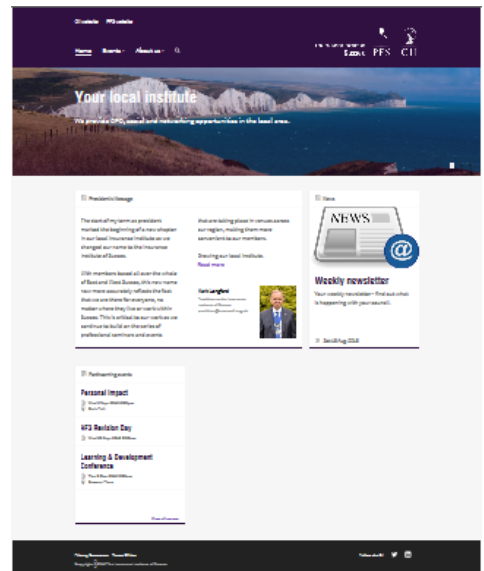


President's Round Up – Mark Longford

I'm thrilled to announce that our new website went live on Friday and reflects our professional, inclusive identity. New features include:

- clean, modern appearance
- Sussex imagery not Brighton
- easy navigation
- fast 'Book on Line' for events
- our weekly Newsletter on line
- ability to measure traffic and identify popular topics

Weekend News will now be available to all members from the front page, enabling us to connect with a wider audience. The emails you have been receiving from me will become a prompt to view the online version that Susan and I produce. As I mentioned, we will be including profiles of the Council, 2020 and Company Champions members and those who support behind the scenes.



IIS is evolving and with it the way we connect and support our members. We will soon introduce our new Twitter and LinkedIn accounts and these will be prompts for events and updates. Also to share personal successes with colleagues and employers. We are working on producing this year's Handbook and this too is being refreshed so that it complements the website.

I would like to record my huge thanks to Nigel for his work on delivering the new site whilst maintaining the old. Also to Victoria for her support and encouragement of the project throughout. The last live event on the old site was 'Personal Impact' which attracted around 60 bookings. If you would still like to come along on Wednesday and have not yet booked, please email secretary@sussexcii.org.uk to reserve your place.

Richard is now away on holiday. We often talk about 'having a well deserved break'. This is very true for Richard, who passed the final two of three exams for the CISI Level 7 Diploma in Wealth Management. Congratulations Richard! Just enjoy some light reading and sun for a couple of weeks. And a couple of glasses of champagne with Becci!



Secretary's Soundbites (AKA Susan's Stamp!)

Stop and admire the view!

Sometimes we are so preoccupied with climbing onwards and upwards that we forget to stop and look back at where we have come from. However the forthcoming Assessment Review has made me pause to look back over our 2014/5 presidential year



events programme.

This was a very successful year - our first as a CII CPD Accredited local institute - and we were able to build on the firm foundation resulting from Graham's efficient and tireless prior planning. We not only met but considerably exceeded the CII's programme requirements; delivering 26 CPD events, a total of 37.5 CPD credit hours and covering all of the necessary categories.

With 9 soft skills, 7 General Insurance technical, 3 Financial Services technical, 4 market knowledge and 3 study support seminars, our varied programme ensured there was something for everybody. Recognising that our members are spread all over Sussex, we started to get out more and take events around the county. 9 different locations, with the 'roadshow' approach for some of our more popular seminars.

We exist to serve our members and meet their needs. So what better proof is the 93% average feedback score our delegates awarded us over the year's events? And just so you don't think we're all work and no play, we also held 8 social events, including two fascinating tours of Brighton Sewers! Many thanks to everybody who helped to make our 2014/5 CPD and social events so successful, especially Nigel for promoting these very effectively via the website and flyers.

We now move forward to September, a busy month when most of the IIS teams will be meeting. I am delighted to discover that they have been actively following up on action points and completing many of these before their next meetings. This is such an obvious time-saver and shows that Mark's new streamlined processes are having a positive ripple effect all round!

Similarly, for the next council meeting, I look forward to receiving reports from Secretariat members and team leaders before the end of 3 September, using the three-step input form provided with my email of 28 August. The good news is that I have received some inputs already. The bad news is that my alter ego, 'Nagalot', will be chasing any non-arrivals!

Enjoy the last Bank Holiday before Christmas!



Dates for the Diary:

August	September	October	November
<i>Minimal bookings due to availability</i>	<i>Add Notes</i>	<i>Add Note</i> <i>Sussex Seniors tba</i>	
1 Sa	1 Tu	1 Th Diversity training CR	1 Su
2 Su	2 We Personal Impact - CR	2 Fr	2 Mo London FP Sympos'm
3 Mo	3 Th Council reports deadline	3 Sa	3 Tu CDM JH?
4 Tu	4 Fr STRATEGY GROUP GJ	4 Su	4 We News d'line/Careers Fair
5 We Lewes walk (1) GJ	5 Sa	5 Mo	5 Th
6 Th Lewes walk (2) GJ	6 Su	6 Tu	6 Fr
7 Fr	7 Mo	7 We	7 Sa
8 Sa	8 Tu	8 Th IIS/NDII Jt CPD Conference	8 Su
9 Su	9 We PROGRAMME PB	9 Fr	9 Mo
10 Mo	10 Th CPD Conf mtg PB/SS/ZT	10 Sa	10 Tu Annual Charity Quiz IS
11 Tu	11 Fr	11 Su	11 We
12 We	12 Sa	12 Mo CII Written Exams	12 Th Jt Network Event Btn Uni
13 Th	13 Su	13 Tu CII Exams & PFS Conf	13 Fr
14 Fr	14 Mo	14 We CII Written Exams	14 Sa
15 Sa	15 Tu PFS AGM London	15 Th	15 Su
16 Su	16 We	16 Fr	16 Mo
17 Mo	17 Th COUNCIL ML	17 Sa	17 Tu FS Sales Skills(breakfast)S
18 Tu	18 Fr	18 Su	18 We Council reports deadline
19 We	19 Sa	19 Mo	19 Th
20 Th	20 Su	20 Tu	20 Fr
21 Fr	21 Mo	21 We Red. the Cost of Error SS	21 Sa
22 Sa	22 Tu	22 Th	22 Su
23 Su	23 We Diversity training CR	23 Fr	23 Mo PROGRAMME PB
24 Mo Champions deadline PZ	24 Th	24 Sa	24 Tu
25 Tu	25 Fr	25 Su	25 We Writing to express SS
26 We	26 Sa	26 Mo	26 Th
27 Th	27 Su	27 Tu R08 revision 1/2 day? Or	27 Fr STRATEGY GROUP?GJ
28 Fr CSR/MYA deadlines	28 Mo	28 We R08 revision 1/2 day? or	28 Sa
29 Sa	29 Tu Professional Indemnity GJ	29 Th R08 revision 1/2 day?	29 Su
30 Su	30 We AF3 Revision day RC/SS	30 Fr	30 Mo
31 Mo August Bank Hol.	& MYA deadline	31 Sa	