

ITP

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A Journey Through Insurance Qualifications - Diploma

What are we trying to achieve today ?

- Choosing the right level of qualification
- Understanding the benefits of being a professional
- How long will it take to succeed
- Dusting down some of the longstanding myths around some Diploma subjects
- How to efficiently spend your study time
- Some study resources you may not know about
- What do some of the terms really mean

Who is Phil Peers and ITP ?



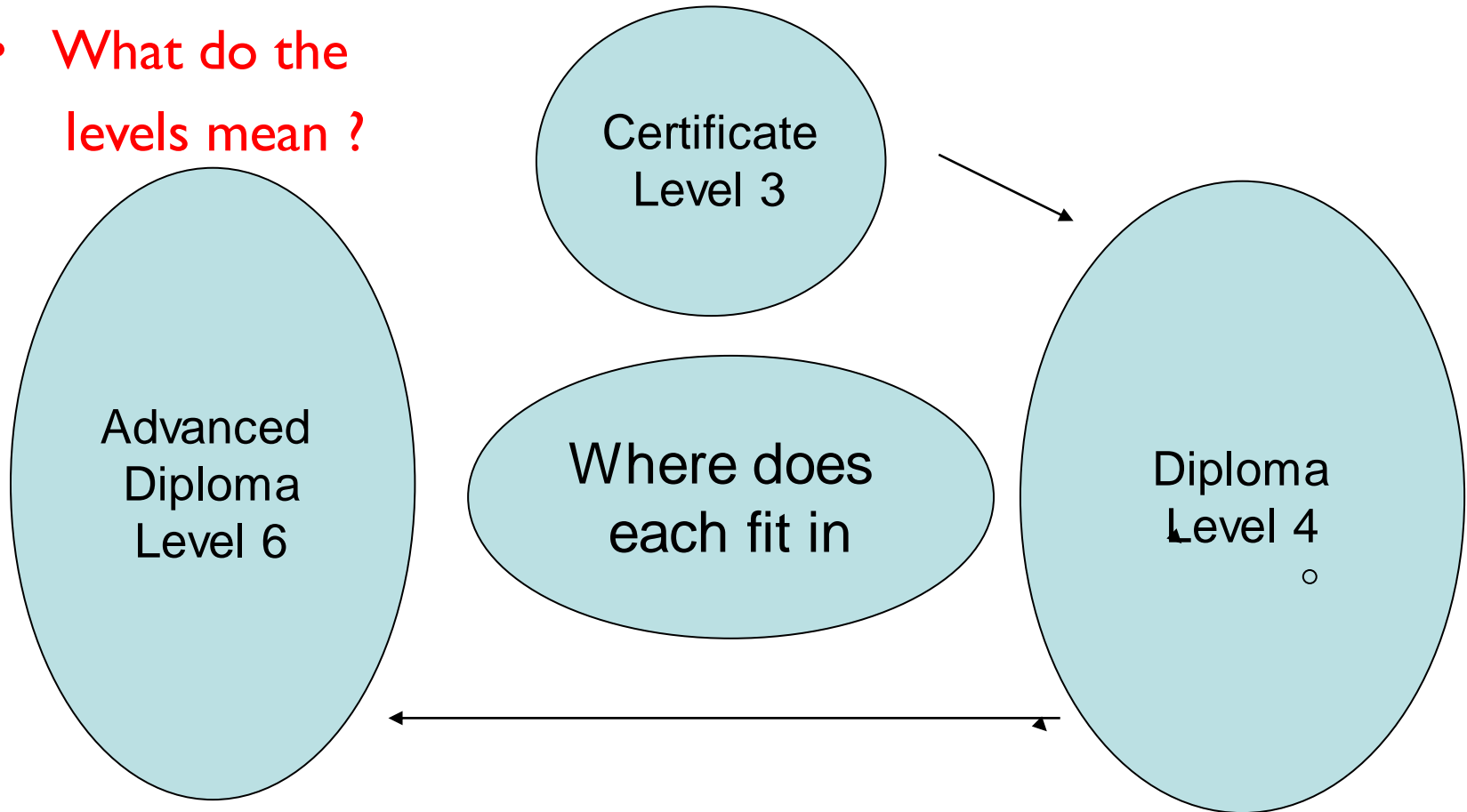
- Set up in 2001 to provide bespoke general insurance training and to specifically motivate people to achieve professional qualifications
- Phil has worked as a CII examiner and assessor for over 25 years. ITP design and deliver innovative face to face and digital training to over 1500 people annually all over the UK and Republic of Ireland working with brokers, insurers and Insurance Institutes
- Still the only company who can take people from Certificate to ACII with pass rates of 98% and time savings of around 60%

Lets look at the Diploma

- Lets see how the Diploma fits in with other qualifications
- Who is it aimed at
- What is the method of assessment and time scales
- What really matters to me

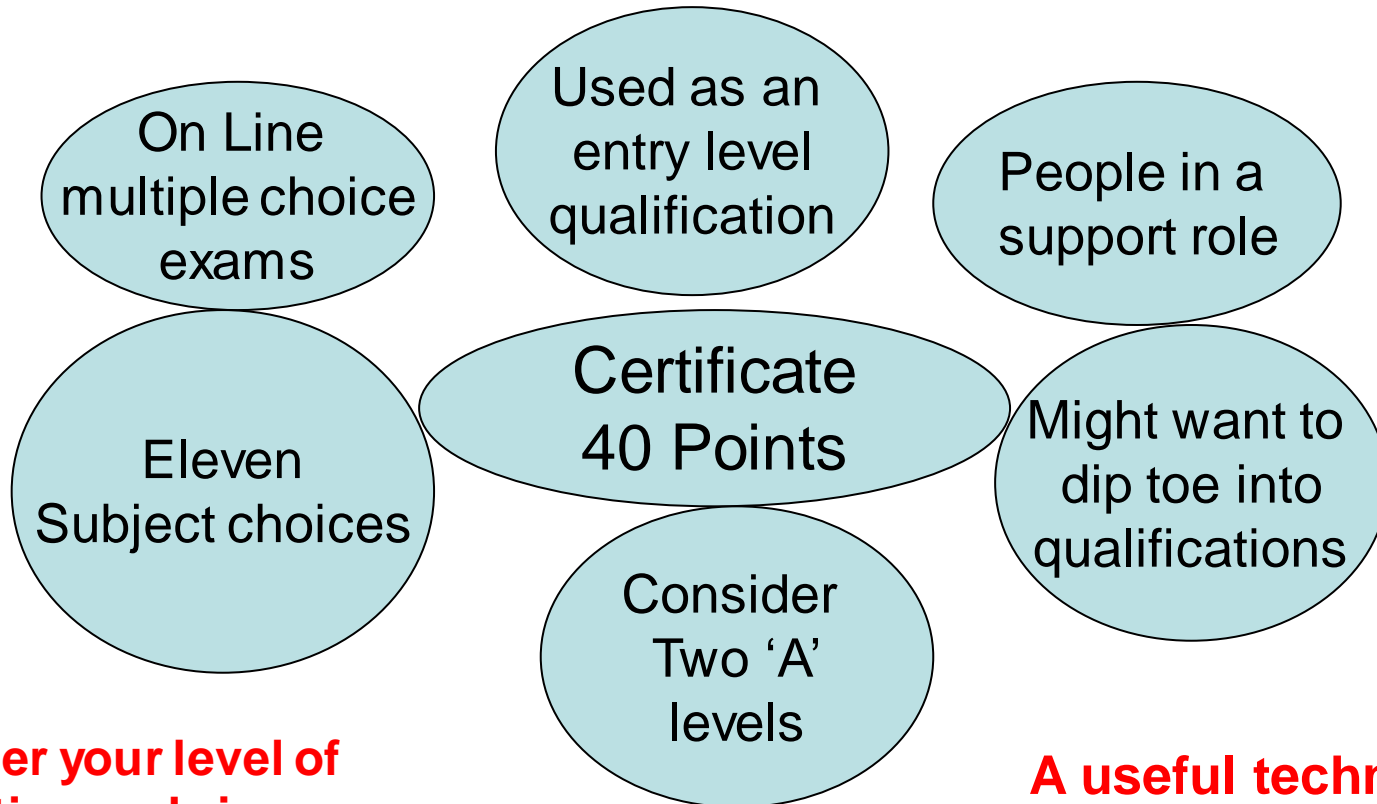
Types of Qualification

- What do the levels mean ?



Certificate

- Lets talk about the Certificate

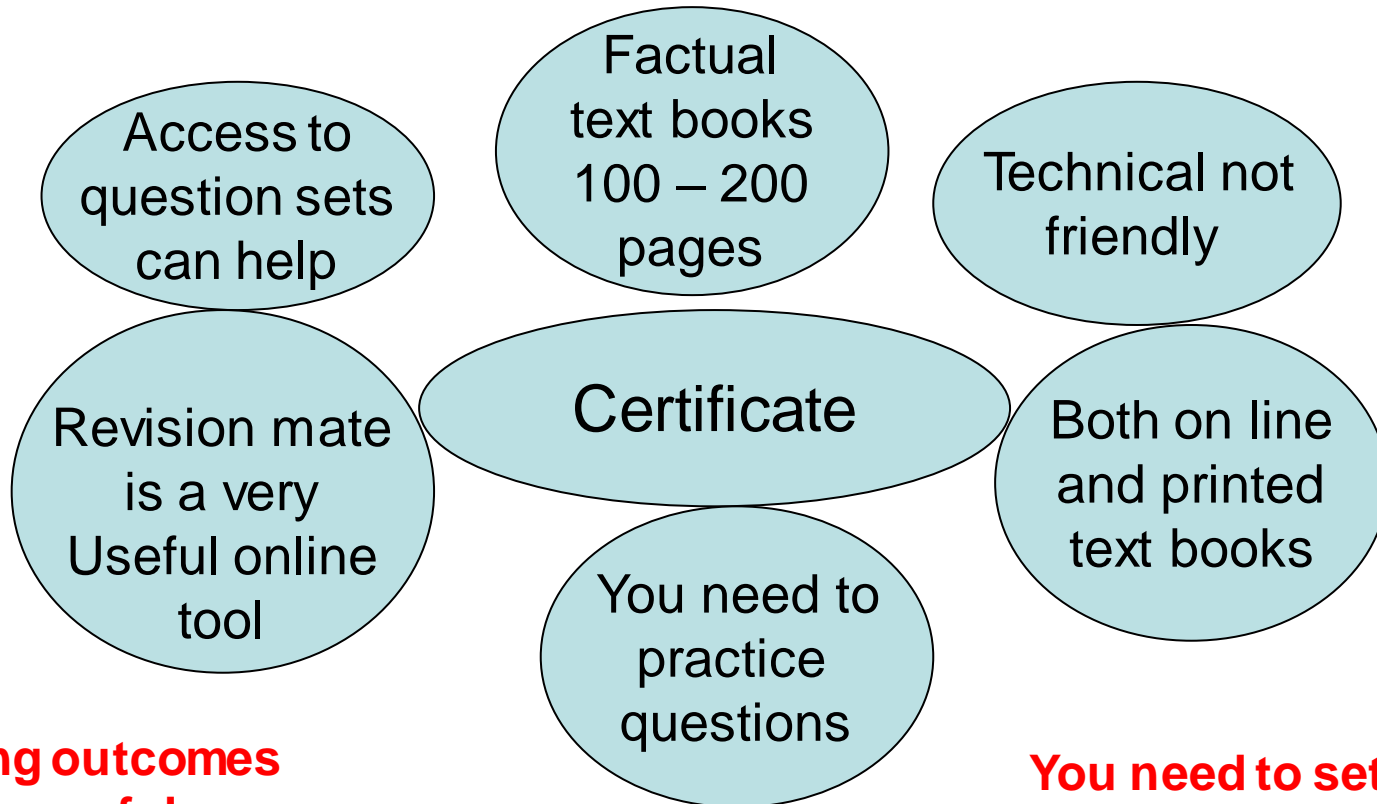


Consider your level of motivation and aims

A useful technical entry point

Certificate

- Lets talk about the Certificate



Learning outcomes are very useful

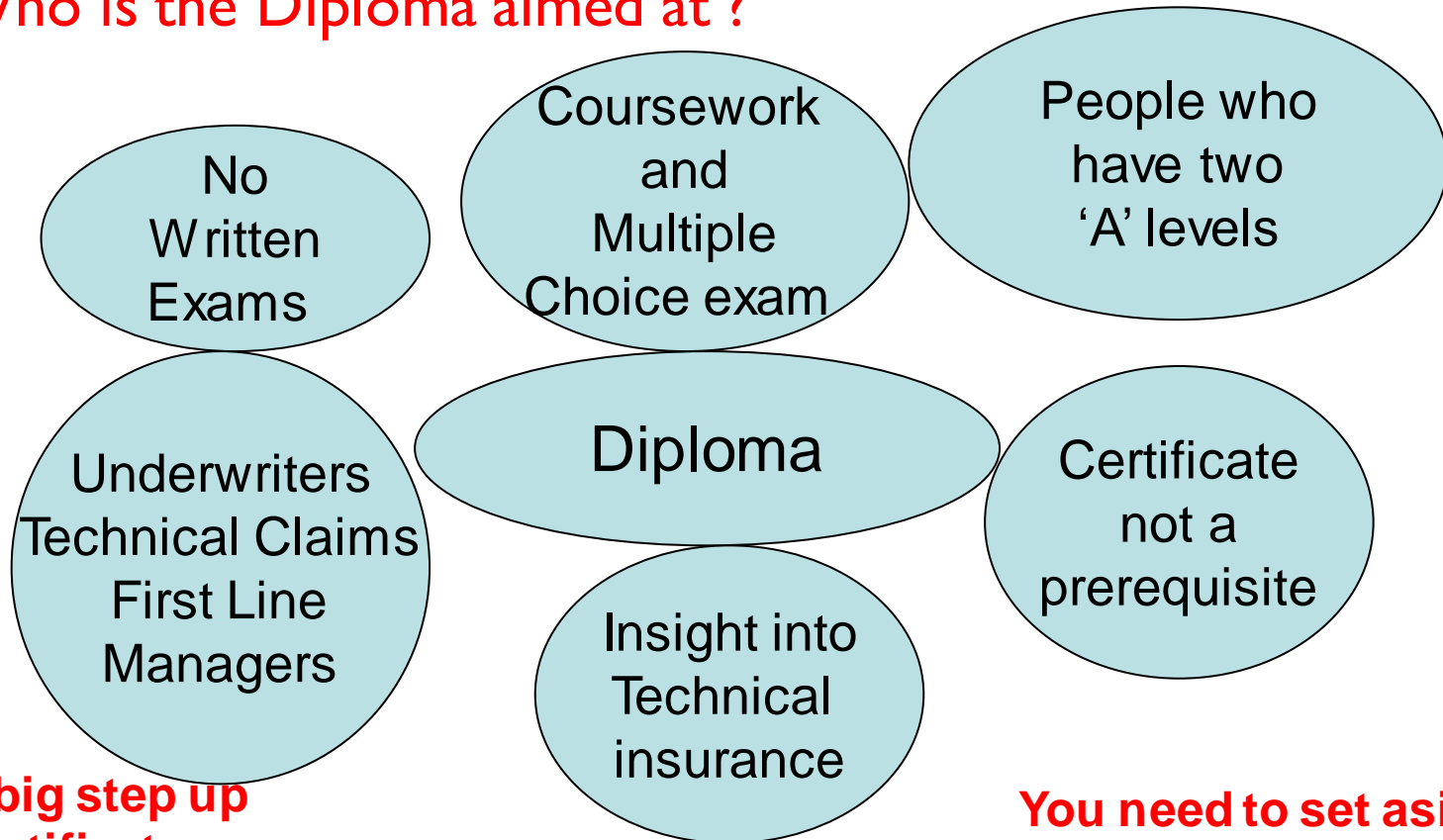
You need to set aside a minimum of two hours per week

Diploma

- How can you benefit from the Diploma ?
- Who is the Diploma aimed at ?
- How long will it take to succeed ?
- Is it exam based or course work driven ?
- How to study

Diploma

- Who is the Diploma aimed at ?

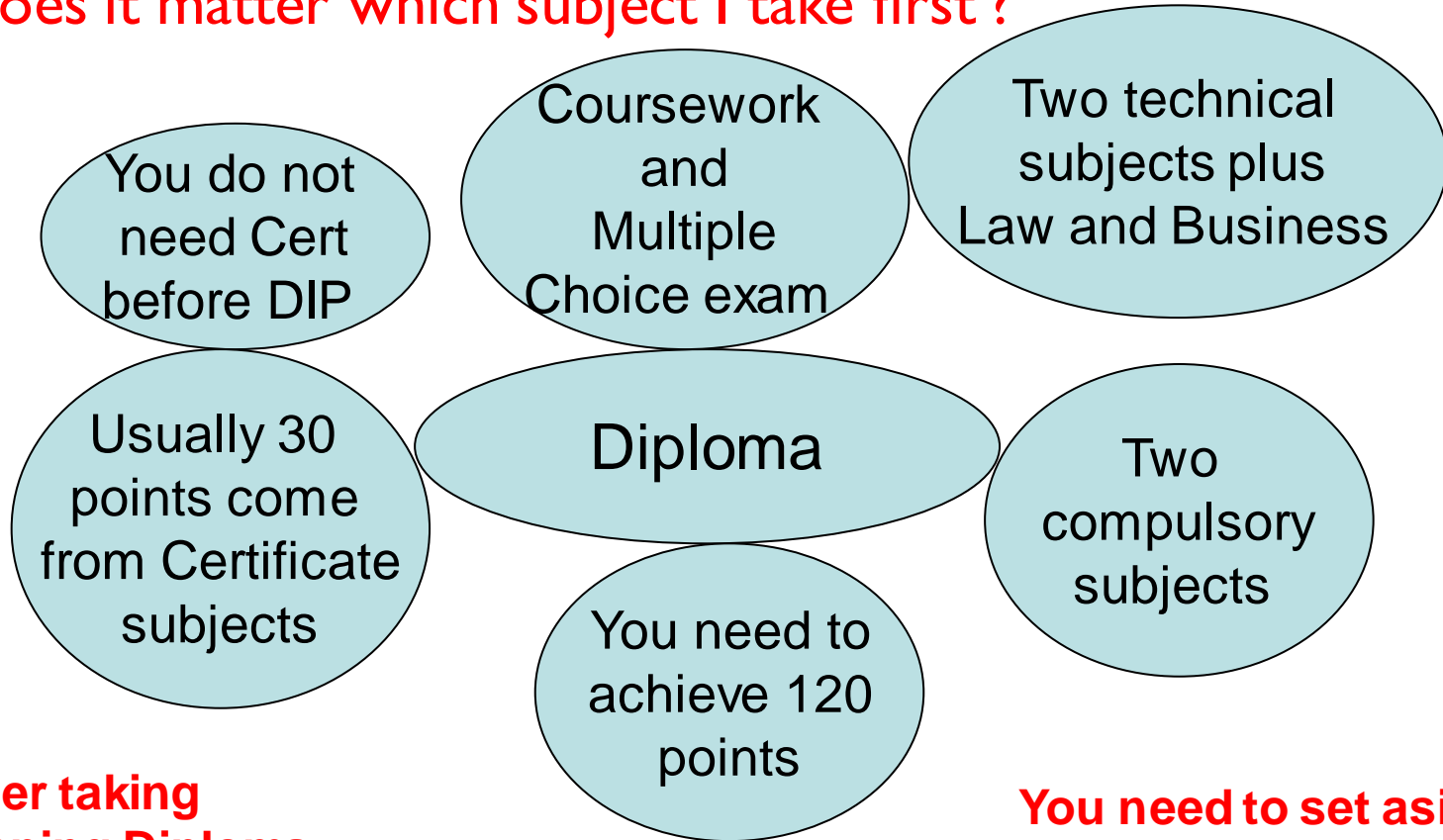


**A very big step up
from certificate**

**You need to set aside
a minimum of three
hours per week**

Diploma

- Does it matter which subject I take first ?

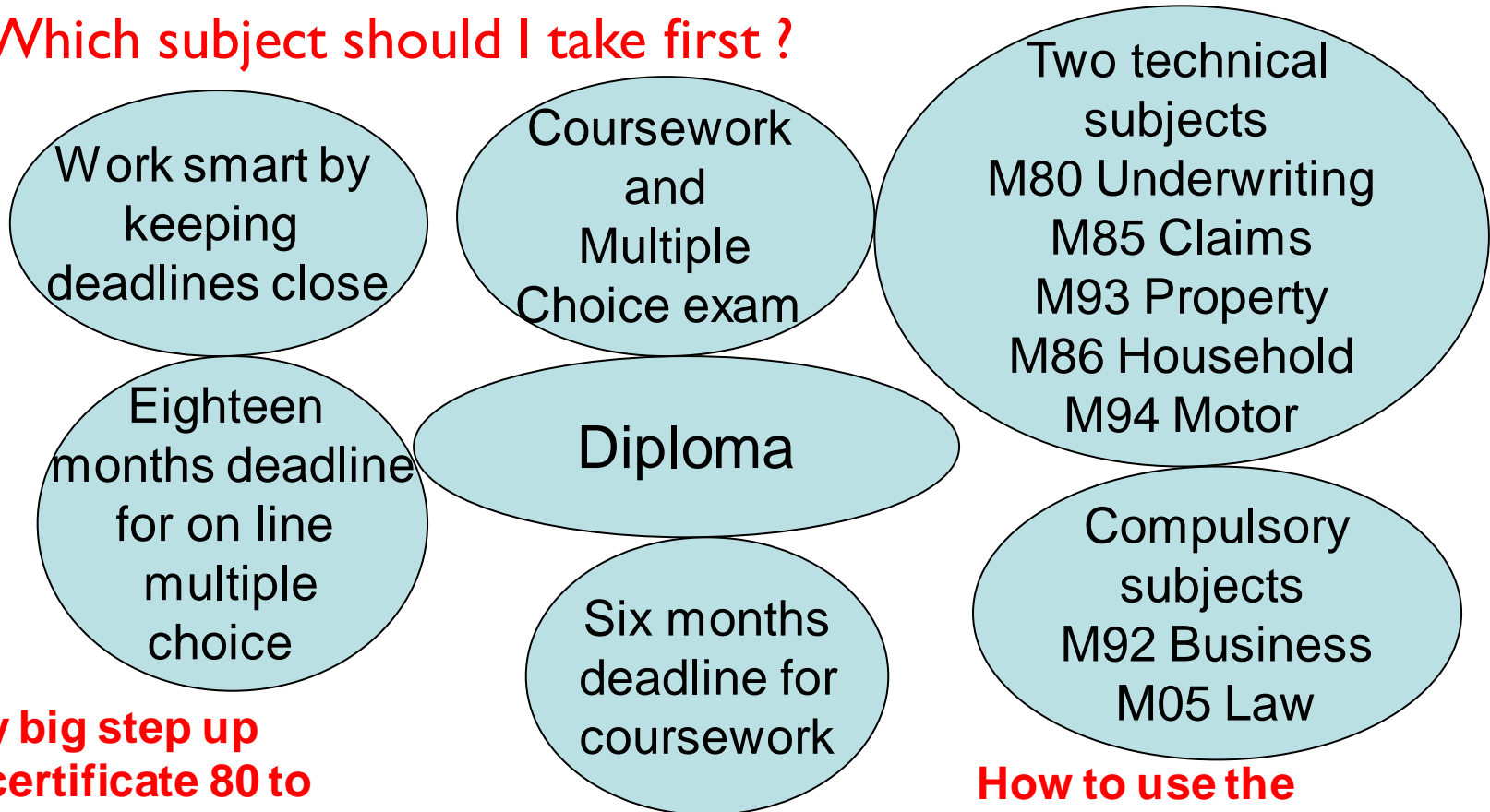


Consider taking overlapping Diploma and Certificate subjects at the same time

You need to set aside a minimum of three hours per week

Diploma

- Which subject should I take first ?



**A very big step up
from certificate 80 to
120 hours per subject**

**How to use the
learning objectives**

Diploma

- **What do I need to consider ?**

Marking
process can
take 40
working days

Coursework
10 questions
to be submitted
after 6 mths

Coursework can be
demanding
Needs a monthly plan
10,20,30
mark questions

Pass mark
is 60%
Coursework
marked
twice

Diploma

Read the
syllabus before
choosing

You will often need
to combine
chapters to
find information

**What are the reasons
for failing coursework**

**How can I find out
pass rates ?**

- **Why do people fail course work**

You need to look for more than one Learning Outcome

Coursework needs time to prepare

Answers to the assignment questions can be found in the textbook

Discuss
Explain
'With Justification'
Analyse
Show your workings
Recommend with reasons

Diploma

How much do I need to write
5000 or
10,000 words

Coursework to be spread over full 6 months

You need to set aside a minimum of three hours per week

Diploma

- **How to pass the multiple choice paper**

The best time to sit the on line exam is as soon as course work is over

Poor preparation leads to retakes
Who benefits?

Usually 50 questions in 60 minutes
What does this tell you ?

Pass mark is 70% but caution on the day

Diploma

You have revisionmate and two past papers

There are learning outcomes which will help you to plan

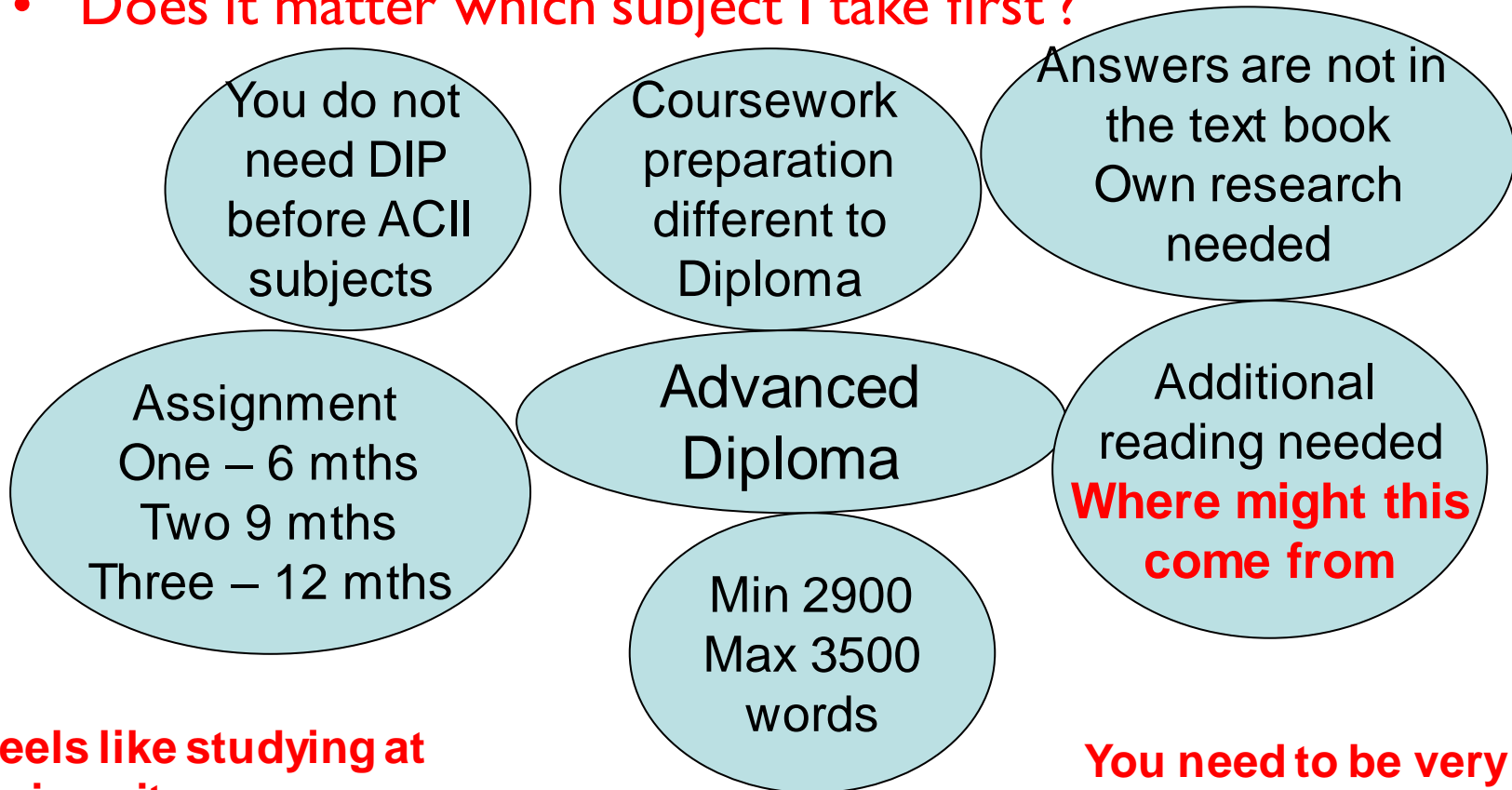
What are the reasons for failing coursework

How can I find out pass rates ?

How might ACII subjects fit into Dip.?

Advanced Diploma

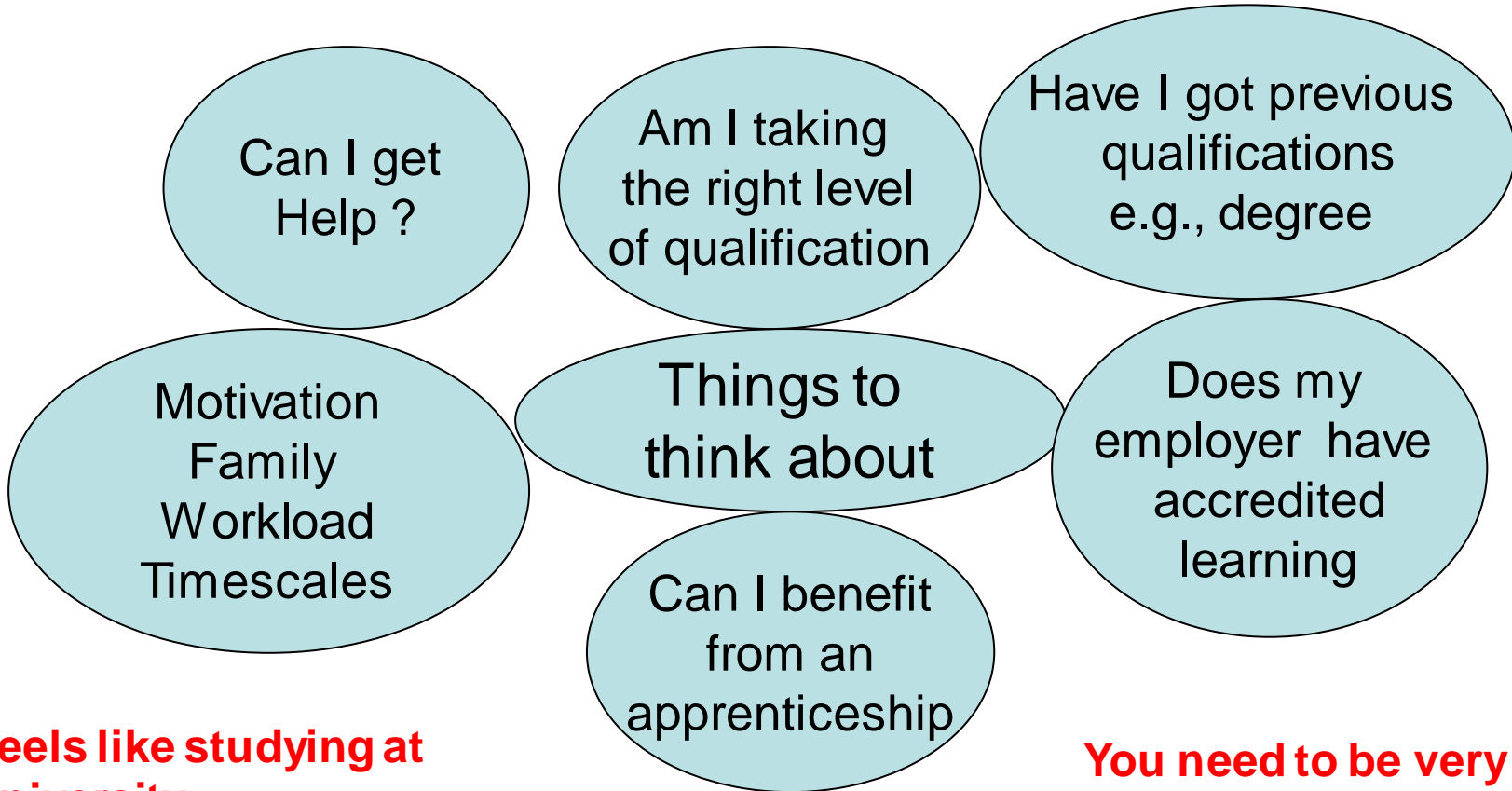
- Does it matter which subject I take first ?



Feels like studying at university

You need to be very disciplined 100 – 120 hours per subject

Some final points to consider



Feels like studying at university

You need to be very disciplined 100 – 120 hours per subject

We can help you

On line and
face to face
workshops

Pass rates 98%

Study time reduced
By 60%

Certificate
Diploma
Advanced

Things to
think about

Contact Phil
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Thank you.

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Insurance Training Partnership