

South Manchester CPD Afternoon Seminar: Wednesday 10th June 2015

SPEAKER BIOGRAPHIES

Nigel Phillips, Commercial Director, CDL

Nigel Phillips is CDL's Commercial Director and a member of the company's Executive Team. With over twenty-five years of experience pioneering the evolution of insurance software systems, Phillips has played an instrumental role in driving innovation at CDL in line with consumer behaviour.

He made an immediate impact on joining the company in 1997, initiating CDL's programme to integrate the first online quote-and-buy systems, with Norwich Union and Ford. He has continued to act as a catalyst for product innovation at CDL, enabling the company to secure a market leading position in its development of online, aggregator, mobile and telematics solutions. As a result, CDL continues to provide a platform for the most efficient and profitable insurance retail operations in the marketplace.

After completing a computer science degree, Phillips spent over seven years developing insurance-based IT EDI systems for UK software houses at East West Insurance. He joined CDL in Insurer Liaison, then moved into his role as Business Strategist before being promoted to the Executive Team in 2013.

Phillips is responsible for CDL subsidiary companies, including: CDL Vehicle Information Services, a leading UK provider of vehicle look-up data; Lawbase Legal Systems, which supplies high quality software to the legal profession; and Software for Charities, a specialist supplier of software to the not-for-profit sector.

Most recently, Phillips has been a key member of the executive team, managing the restructure of CDL during a period of organic growth that has seen the company embark on a multi-million pound expansion programme, to accommodate a growing workforce that has doubled since 2006.

Phil Evans, Operations Director, Carole Nash

Phil began his career with HBOS in 1996, departing the bank as a project manager in customer service development after nine years to join Carole Nash, the specialist motorcycle insurance broker, as Head of Operations.

He went on to spend nearly six years with Carole Nash having joined the broker in 2005, before he was appointed as a director of operations at van insurance intermediary Autonet.

Phil returned to Carole Nash as Operations Director in December 2014.

His responsibilities include overseeing the company's sales and customer service operations at its Altrincham headquarters and Dublin offices, covering both its core motorcycle business and growing Cherished cars division.

Carole Nash was ranked as the UK's 36th biggest UK insurance broker in September 2014 by Insurance Times magazine. The company employs around 290 staff in the UK and Ireland and provides insurance for some 300,000 classic, vintage, modern, custom and off road motorcycles – equivalent to around 25 percent of all licensed machines. Through its dedicated Cherished Cars division it is also a significant player in the classic and performance car sectors with its portfolio also spanning modern car, van, military vehicle, travel and home insurance.

